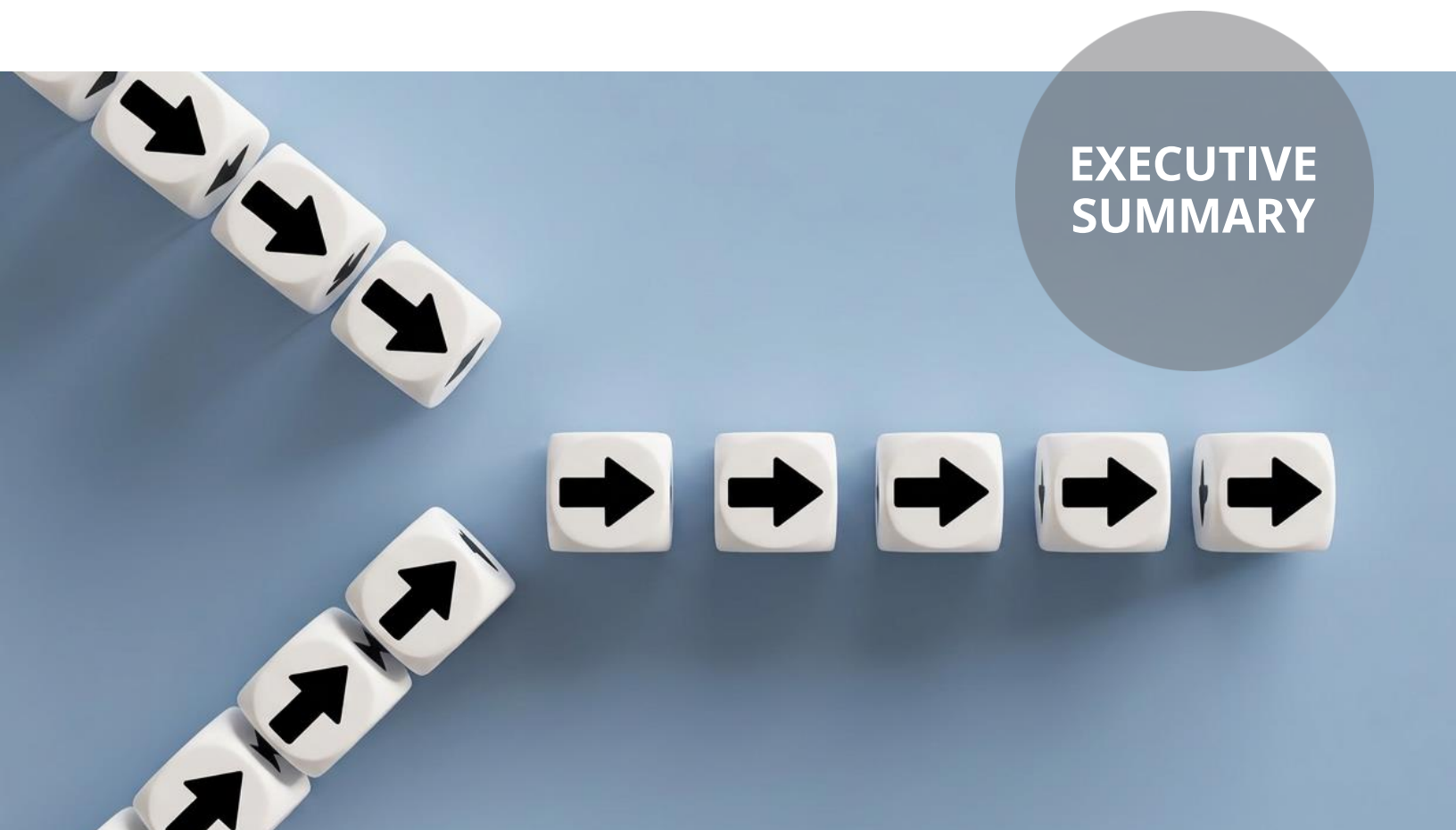


Financial Consolidation Buyers Guide

Software Provider and Product Assessment



EXECUTIVE
SUMMARY

***iSG** Research



Key Takeaways

Financial consolidation has evolved from standalone, finance-operated applications into cloud-based systems that automate complex consolidation processes and support broader financial close requirements. Enterprises increasingly expect software to improve productivity, shorten the close and provide greater control, visibility and auditability across complex organizational structures. Workflow automation, real-time source-system integration and advances in AI and GenAI are helping finance teams manage growing accounting, regulatory and operational complexity.

Software Provider Summary

The ISG Buyers Guide™ for Financial Consolidation evaluates 19 software providers offering products that support consolidation process management, intercompany management, journals and auditing. The research ranked the top three overall as OneStream, Board and Oracle. Anaplan, BlackLine, Board, OneStream, Oracle, Planful, Prophix, SAP, Vena and Workday were rated Exemplary. HighRadius, IBM, Infor, insightsoftware (IDL Konsis), insightsoftware (Longview), Jedox, Lucanet, Talentia and Wolters Kluwer were rated as providers of Merit.

Product Experience Insights

Product Experience, representing 80% of the evaluation, focuses on Capability (50%) and Platform (30%), including adaptability, manageability, reliability and usability. OneStream, Board and SAP were the Product Experience Leaders. Performance reflects capabilities including consolidation process management, intercompany management, journal handling, audit support and AI/GenAI, together with enterprise platform requirements for governance, scalability, integration and usability.

Customer Experience Value

Customer Experience, representing 20% of the evaluation, focuses on validation and TCO/ROI. OneStream, Anaplan and BlackLine were the Customer Experience Leaders and best communicate commitment and dedication to customer needs. Providers with lower performance may lack sufficient information demonstrating customer success, customer commitment or the TCO/ROI value of products.

Strategic Recommendations

Enterprises should evaluate financial consolidation software based on its ability to manage complex ownership structures while maintaining accurate, controlled and auditable financial reporting. Assessment should prioritize consolidation process management, intercompany eliminations, journal management, workflow automation, real-time source-system integration, audit support and platform scalability. Organizations should also evaluate AI and GenAI capabilities that can improve finance productivity and adaptability as accounting standards, tax laws and reporting requirements evolve.



The Findings

The software providers and products evaluated in this research offer product and customer experiences, but not every feature is equally valuable to every enterprise or is needed to support the relevant business processes and use cases. Moreover, having too many product capabilities may be a negative factor for an enterprise if it introduces unnecessary complexity. Nonetheless, you may decide that a more comprehensive set of capabilities is important and meets your enterprise's requirements.

An effective customer relationship with a software provider is vital to the success of any investment. The overall customer experience and the full lifecycle of engagement play a key role in ensuring satisfaction and long-term success. Providers with dedicated customer leadership, such as chief customer officers, tend to invest more deeply in these relationships and prioritize customer outcomes in line with TCO and ROI expectations. It is equally important that this commitment to customer success is evident throughout the provider's website, the buying process and the customer journey.

Overall Scoring of Software Providers Across Categories

The research finds OneStream atop the list, followed by Board and Oracle. Providers that place in the top three of a category earn the designation of Leader. OneStream has done so in five categories, Board in four, Anaplan, Oracle and SAP in two and BlackLine in one category.

Financial Consolidation Overall

Providers	Grade	Performance
OneStream	A	Leader 88.0%
Board	A-	Leader 84.1%
Oracle	A-	Leader 83.6%
Anaplan	A-	83.3%
SAP	A-	81.8%
BlackLine	B++	81.2%
Prophix	B++	81.0%
Workday	B++	78.7%
Vena	B++	77.5%
Planful	B++	75.1%
Wolters Kluwer	B+	74.1%
Jedox	B+	71.9%
IBM	B+	70.9%
HighRadius	B+	70.3%
Lucanet	B+	70.0%
insightsoftware IDL	B	65.6%
Infor	B-	62.3%
insightsoftware	B-	58.5%
Talentia	C++	54.4%



Source: ISG Research
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David Menninger leads the software research and advisory team, supporting IT and expertise in AI software at ISG. With over three decades of experience in enterprise software, Dave's leadership has advanced digital transformation with information and insights for enterprises around the world.



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